

# COMPASS

## Acadiana Market Report July 2025

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**Acadiana:** This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

**Out of Parish:** This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

**Q1:** First quarter of the year (January-March)

**Q2:** Second quarter of the year (April-June)

**Q3:** Third quarter of the year (July-September)

**Q4:** Fourth quarter of the year (October-December)

**Unit:** Accounts for one transaction.

**Dollar Volume:** The total of all Sales Prices.

**Number Active:** The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

**Number Pending:** The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

**Number Sold:** The number of properties that have gone to a closing in the last month.

**Average Days on Market (DOM):** The average marketing period of currently active listings.

**List/Sold Price %:** When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

**Resale/Existing:** Residential properties that are 1 year or older.

**New Construction:** Residential properties that are proposed construction, under construction, and new construction >1 year old.

**Average Sales Price:** The average price for which a property sold.

**Months of Inventory:** An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

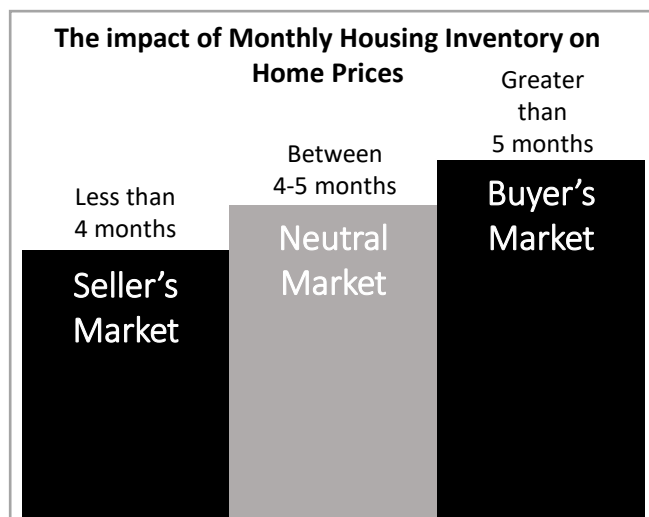
**Market Penetration:** The extent to which a company is recognized in a particular market.

**Year to Date (YTD):** a term covering the period between the beginning of the year and the present

**Seller's Market:** occurs when the housing demand exceeds the supply

**Neutral Market:** the number of buyers and sellers in the marketplace are equalized

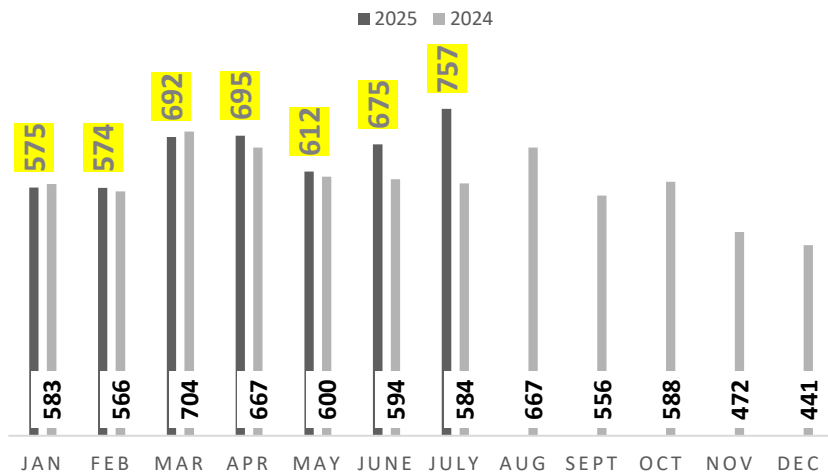
**Buyer's Market:** housing market where the supply exceeds the demand



# Acadiana



# Acadiana New Listings

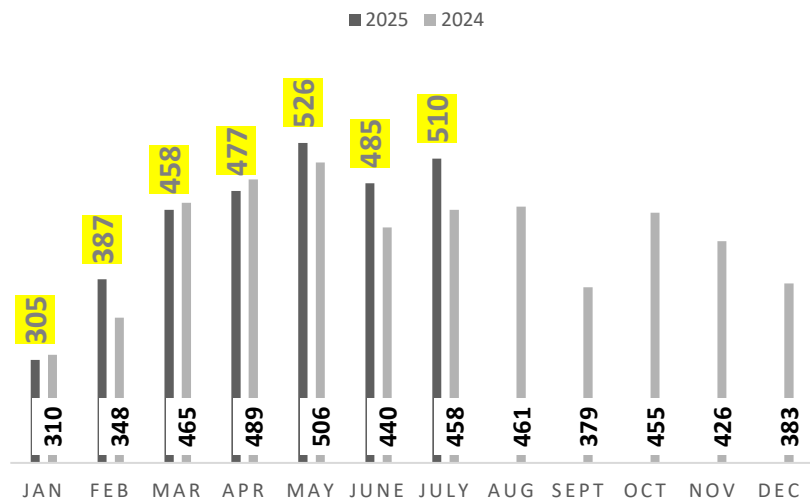


In July 2025 there were 757 new Residential listings in Acadiana. That is an **increase** of 23% from new listings in July of 2024 and an **increase** of 11% from new listings in June 2025. Total for 2025 YTD is 4,580 versus 4,298 in 2024 which is a 6% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

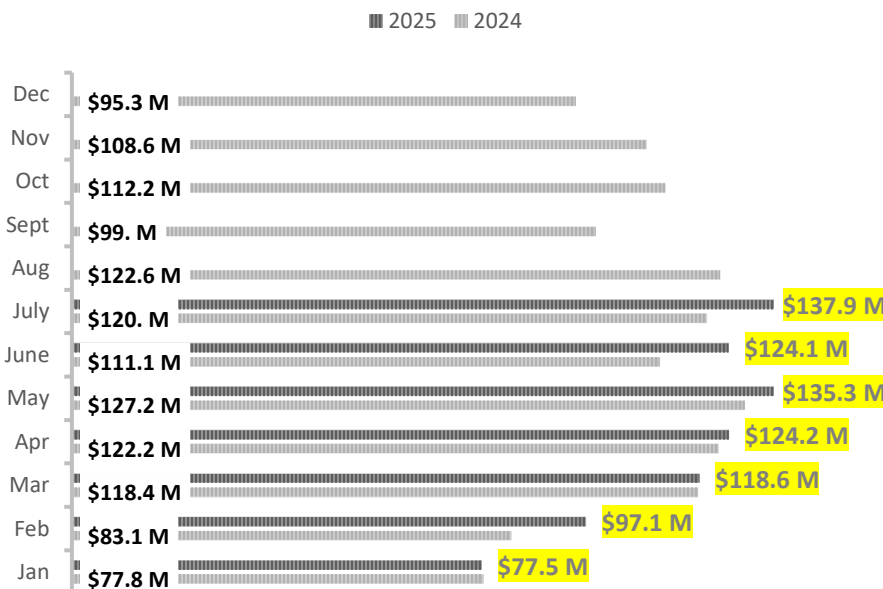
# Acadiana Closed Sales

In July 2025 there were 510 total Residential sales in Acadiana. That is an **increase** of 10% from units sold in July of 2024, and an **increase** of 5% from units sold in June 2025. Total for 2025 YTD is 3,148 versus 3,016 in 2024 which is a 4% **increase**. Average days on market in the month of July across Acadiana was 80.



# Acadiana Dollar Volume

In July 2025, the total Residential closed volume was \$137,927,620 across Acadiana. That is a 13% **increase** from July 2024, and an **increase** of 10% from June 2025. Total for 2025 YTD is \$814,912,783 versus \$759,907,592 in 2024 which is a 7% **increase**. Average Sales Price in July across Acadiana was \$270,446.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	19	9	3.3
\$20,000-\$29,999	20	8	2.8
\$30,000-\$39,999	30	6	1.4
\$40,000-\$49,999	39	16	2.9
\$50,000-\$59,999	39	29	5.2
\$60,000-\$69,999	36	27	5.3
\$70,000-\$79,999	56	28	3.5
\$80,000-\$89,999	35	39	7.8
\$90,000-\$99,999	40	37	6.5
\$100,000-\$109,999	41	28	4.8
\$110,000-\$119,999	58	33	4.0
\$120,000-\$129,999	75	55	5.1
\$130,000-\$139,999	70	42	4.2
\$140,000-\$149,999	72	50	4.9
\$150,000-\$159,999	72	36	3.5
\$160,000-\$169,999	76	45	4.1
\$170,000-\$179,999	109	56	3.6
\$180,000-\$189,999	126	65	3.6
\$190,000-\$199,999	102	59	4.0
\$200,000-\$219,999	263	95	2.5
\$220,000-\$239,999	332	175	3.7
\$240,000-\$259,999	296	160	3.8
\$260,000-\$279,999	211	142	4.7
\$280,000-\$299,999	154	90	4.1
\$300,000-\$349,999	260	173	4.7
\$350,000-\$399,999	146	132	6.3
\$400,000-\$449,999	84	84	7.0
\$450,000-\$499,999	83	81	6.8
\$500,000-\$549,999	48	37	5.4
\$550,000-\$599,999	33	34	7.2
\$600,000-\$699,999	38	39	7.2
\$700,000-\$799,999	29	22	5.3
\$800,000-\$899,999	26	24	6.5
\$900,000-\$999,999	8	25	21.9
\$1,000,000 & over	22	84	26.7
	<b>3148</b>	<b>2065</b>	<b>4.6</b>

**\$0 - \$149,999:**

20% of all sales reported in this range

20% of all active listings

630 total sales vs 407 actives

4.52 - month supply of inventory

**\$150,000 - \$299,999:**

55% of all sales reported in this range

45% of all active listings

1741 total sales vs 923 actives

3.71 - month supply of inventory

**\$300,000 and above:**

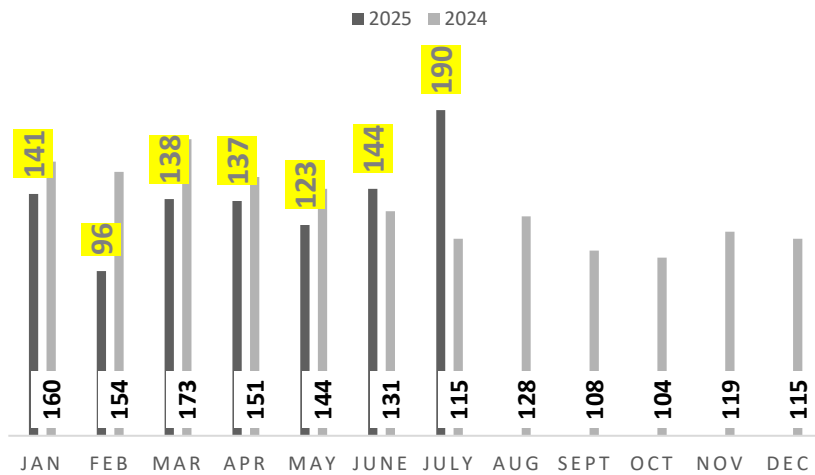
25% of all sales reported in this range

36% of all active listings

777 total sales vs 735 actives

6.62 - month supply of inventory

## Acadiana New Construction New Listings

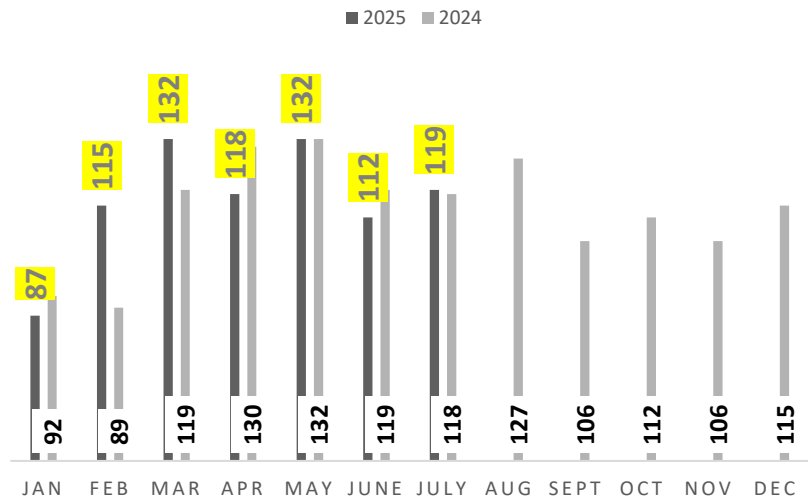


In July 2025 there were 190 new construction listings in Acadiana. That is an **increase** of 39% from new listings in July 2024, and an **increase** of 24% from new listings in June 2025. Total for 2025 YTD is 969 versus 1,028 in 2024 which is a 6% **decrease**.

\* Any listing with a List date within the reported month range is considered a New Listing.

## Acadiana New Construction Closed Sales

In July 2025 there were 119 total new construction sales in Acadiana. That is an **increase** of 1% from units sold in July of 2024, and an **increase** of 6% from units sold in June 2025. Total for 2025 YTD is 815 versus 799 in 2024 which is a 2% **increase**. Average days on market in the month of July cannot be calculated due to changes in the MLS.



## Acadiana New Construction Dollar Volume

Dollar Volume for New Construction in Acadiana cannot be calculated for the month of July due to changes in the MLS.

# Acadiana New Construction Price Points – July 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	1	***
\$140,000-\$149,999	0	1	***
\$150,000-\$159,999	3	0	0.0
\$160,000-\$169,999	1	8	56.0
\$170,000-\$179,999	5	2	2.8
\$180,000-\$189,999	17	10	4.1
\$190,000-\$199,999	30	18	4.2
\$200,000-\$219,999	77	19	1.7
\$220,000-\$239,999	147	69	3.3
\$240,000-\$259,999	140	78	3.9
\$260,000-\$279,999	99	68	4.8
\$280,000-\$299,999	60	33	3.9
\$300,000-\$349,999	89	60	4.7
\$350,000-\$399,999	39	27	4.8
\$400,000-\$449,999	25	17	4.8
\$450,000-\$499,999	26	19	5.1
\$500,000-\$549,999	12	10	5.8
\$550,000-\$599,999	7	4	4.0
\$600,000-\$699,999	8	5	4.4
\$700,000-\$799,999	9	5	3.9
\$800,000-\$899,999	6	12	14.0
\$900,000-\$999,999	3	9	21.0
\$1,000,000 & over	5	20	28.0
	808	495	4.3

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 2 actives

0.00 - month supply of inventory

## \$150,000 - \$299,999:

72% of all sales reported in this range

62% of all active listings

579 total sales vs 305 actives

3.69 - month supply of inventory

## \$300,000 and above:

28% of all sales reported in this range

38% of all active listings

229 total sales vs 188 actives

5.75 - month supply of inventory



	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	4298	4580	7%
Closed Sales	3016	3148	4%
Days on Market	76	94	24%
Average Sales Price	\$251,959	\$258,867	3%

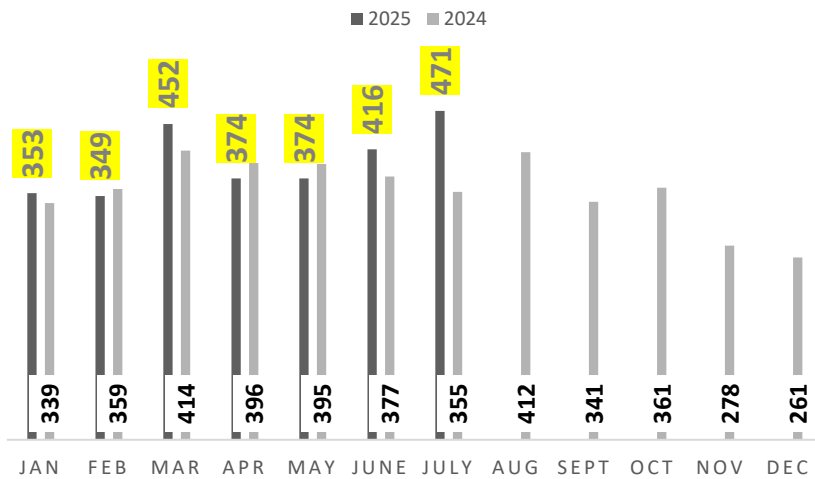
## Acadiana New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1028	969	-6%
Closed Sales	799	815	2%
Days on Market			
Average Sales Price			

# Lafayette Parish



## Lafayette New Listings

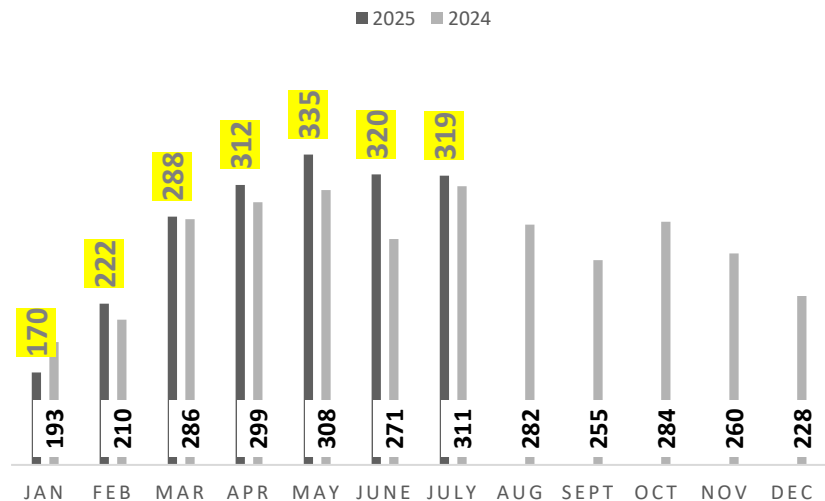


In July 2025 there were 471 new Residential listings in in Lafayette Parish. That is an **increase** of 25% from new listings in July 2024 and a 12% **increase** from new listings in June 2025. Total for 2025 YTD is 2,789 versus 2,635 in 2024 which is a 6% **increase**.

\* Any listing with a List date within the reported month range is considered a New Listing.

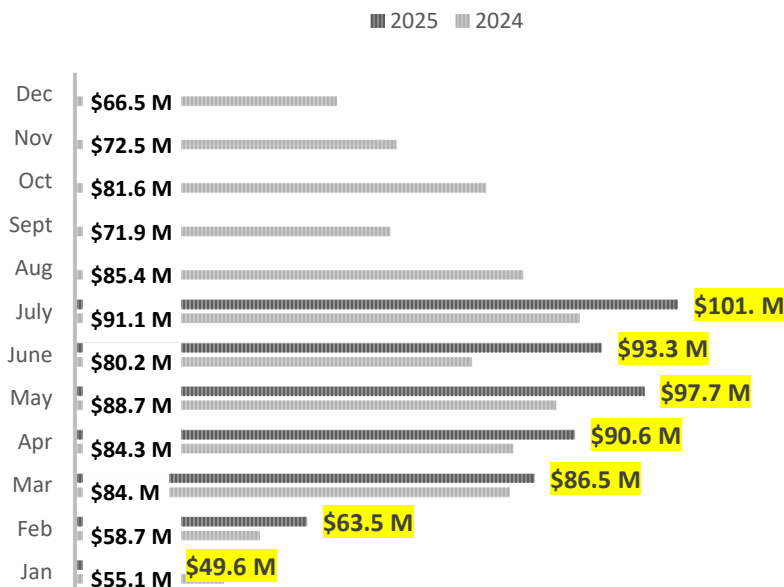
## Lafayette Closed Sales

In July 2025 there were 319 total Residential sales in Lafayette Parish. That is an **increase** of 3% from units sold in July of 2024, but a **decrease** of <1% from units sold in June 2025. Total for 2025 YTD is 1,966 versus 1,878 in 2024 which is a 4% **increase**. Average days on market in the month of July in Lafayette Parish was 80.



## Lafayette Dollar Volume

In July 2025, the total Residential closed volume was \$101,049,321 in Lafayette Parish. That is an 10% **increase** from July 2024, and an **increase** of 8% from June 2025. Total for 2025 YTD is \$582,242,979 versus \$542,008,653 in 2024 which is a 7% **increase**. Average Sales Price in July in Lafayette Parish was \$316,769.



Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	1	7.0
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	4	1	1.8
\$50,000-\$59,999	8	6	5.3
\$60,000-\$69,999	9	3	2.3
\$70,000-\$79,999	24	5	1.5
\$80,000-\$89,999	13	13	7.0
\$90,000-\$99,999	13	13	7.0
\$100,000-\$109,999	17	10	4.1
\$110,000-\$119,999	23	10	3.0
\$120,000-\$129,999	34	15	3.1
\$130,000-\$139,999	31	13	2.9
\$140,000-\$149,999	35	9	1.8
\$150,000-\$159,999	28	9	2.3
\$160,000-\$169,999	36	13	2.5
\$170,000-\$179,999	53	21	2.8
\$180,000-\$189,999	71	29	2.9
\$190,000-\$199,999	64	30	3.3
\$200,000-\$219,999	156	62	2.8
\$220,000-\$239,999	217	103	3.3
\$240,000-\$259,999	211	114	3.8
\$260,000-\$279,999	161	103	4.5
\$280,000-\$299,999	128	61	3.3
\$300,000-\$349,999	207	121	4.1
\$350,000-\$399,999	113	86	5.3
\$400,000-\$449,999	66	57	6.0
\$450,000-\$499,999	75	58	5.4
\$500,000-\$549,999	35	29	5.8
\$550,000-\$599,999	25	19	5.3
\$600,000-\$699,999	30	27	6.3
\$700,000-\$799,999	24	19	5.5
\$800,000-\$899,999	22	20	6.4
\$900,000-\$999,999	8	22	19.3
\$1,000,000-\$1,499,999	15	40	18.7
\$1,500,000-\$1,999,999	3	15	35.0
\$2,000,000 & over	3	14	32.7

## \$0 - \$149,999:

11% of all sales reported in this range

8% of all active listings

215 total sales vs 99 actives

3.22 - month supply of inventory

## \$150,000 - \$299,999:

57% of all sales reported in this range

47% of all active listings

1125 total sales vs 545 actives

3.39 - month supply of inventory

## \$300,000 and above:

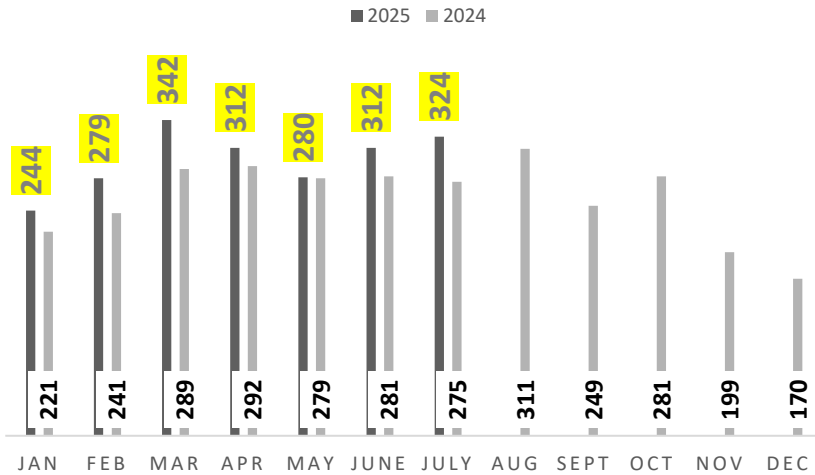
32% of all sales reported in this range

45% of all active listings

626 total sales vs 527 actives

5.89 - month supply of inventory

# Lafayette Resale Homes New Listings

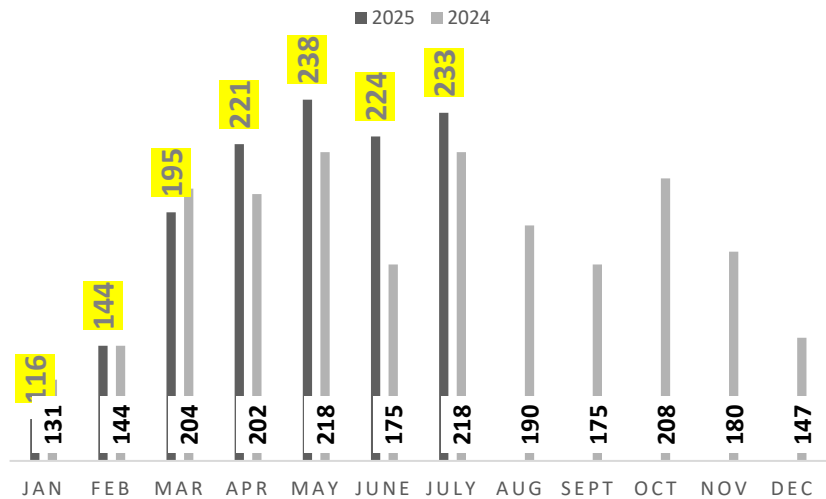


In July 2025 there were 324 Residential resale new listings in Lafayette Parish. That is an **increase** of 15% from resale new listings in July 2024 and an **increase** of 4% from resale new listings in June 2025. Total for 2025 YTD is 2,093 versus 1,878 in 2024 which is a 10% **increase**.

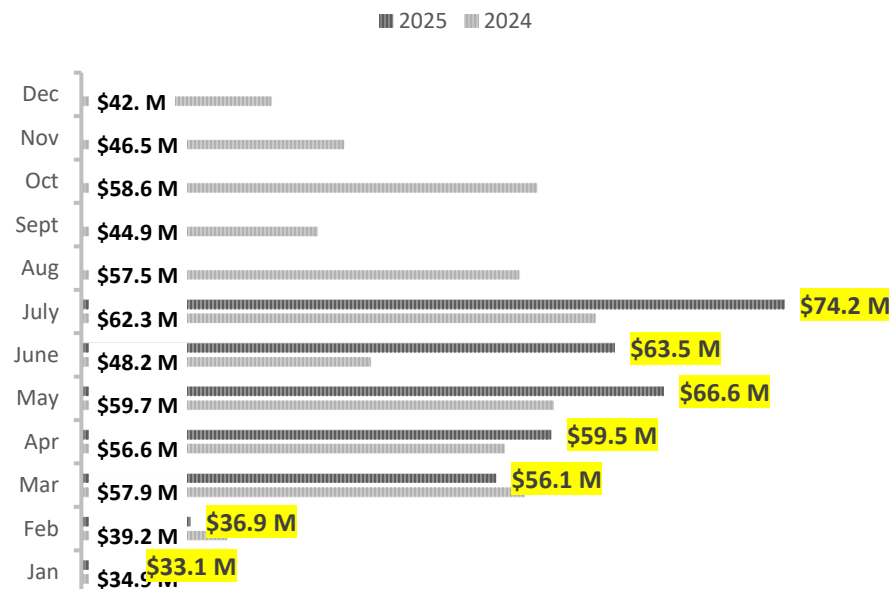
\* Any listing with a List date within the reported month range is considered a New Listing.

# Lafayette Resale Homes Closed Sales

In July 2025 there were 233 total Residential resales in Lafayette Parish. That is an **increase** of 6% from resale units sold in July of 2024, and an **increase** of 4% from resale units sold in June 2025. Total for 2025 YTD is 1,371 versus 1,292 in 2024 which is a 6% **increase**. Average days on market in the month of July for resales in Lafayette Parish was 73.



# Lafayette Resale Homes Dollar Volume



In July 2025, the total Residential resale closed volume for resales was \$74,206,341 in Lafayette Parish. That is a 16% **increase** from July 2024, and an **increase** of 14% from June 2025. Total for 2025 YTD is \$389,943,994 versus \$358,730,646 in 2024 which is an 8% **increase**. Average Sales Price in July for resales in Lafayette Parish was \$318,482.

# Lafayette Parish Resale Homes Price Points – July 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	1	1	7.0
\$30,000-\$39,999	3	0	0.0
\$40,000-\$49,999	4	1	1.8
\$50,000-\$59,999	8	6	5.3
\$60,000-\$69,999	9	3	2.3
\$70,000-\$79,999	24	5	1.5
\$80,000-\$89,999	13	13	7.0
\$90,000-\$99,999	13	13	7.0
\$100,000-\$109,999	17	10	4.1
\$110,000-\$119,999	23	9	2.7
\$120,000-\$129,999	34	15	3.1
\$130,000-\$139,999	31	12	2.7
\$140,000-\$149,999	35	9	1.8
\$150,000-\$159,999	27	9	2.3
\$160,000-\$169,999	36	11	2.1
\$170,000-\$179,999	53	20	2.6
\$180,000-\$189,999	59	22	2.6
\$190,000-\$199,999	43	18	2.9
\$200,000-\$219,999	124	29	1.6
\$220,000-\$239,999	138	47	2.4
\$240,000-\$259,999	113	38	2.4
\$260,000-\$279,999	75	37	3.5
\$280,000-\$299,999	73	24	2.3
\$300,000-\$349,999	130	70	3.8
\$350,000-\$399,999	80	63	5.5
\$400,000-\$449,999	41	39	6.7
\$450,000-\$499,999	46	40	6.1
\$500,000-\$549,999	24	13	3.8
\$550,000-\$599,999	19	13	4.8
\$600,000-\$699,999	24	15	4.4
\$700,000-\$799,999	14	10	5.0
\$800,000-\$899,999	16	5	2.2
\$900,000-\$999,999	5	9	12.6
\$1,000,000 & over	16	49	21.4
	<b>1371</b>	<b>678</b>	<b>3.5</b>

## \$0 - \$149,999:

16% of all sales reported in this range

14% of all active listings

215 total sales vs 97 actives

3.16 - month supply of inventory

## \$150,000 - \$299,999:

54% of all sales reported in this range

38% of all active listings

741 total sales vs 255 actives

2.41 - month supply of inventory

## \$300,000 and above:

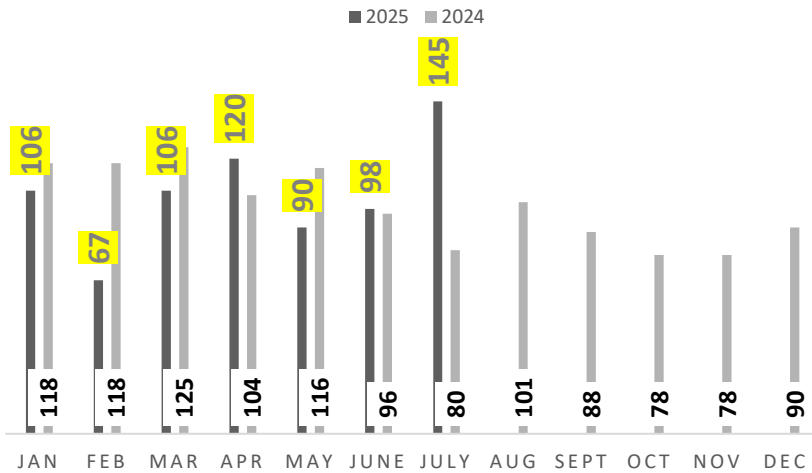
30% of all sales reported in this range

48% of all active listings

415 total sales vs 326 actives

5.50 - month supply of inventory

## Lafayette New Construction New Listings

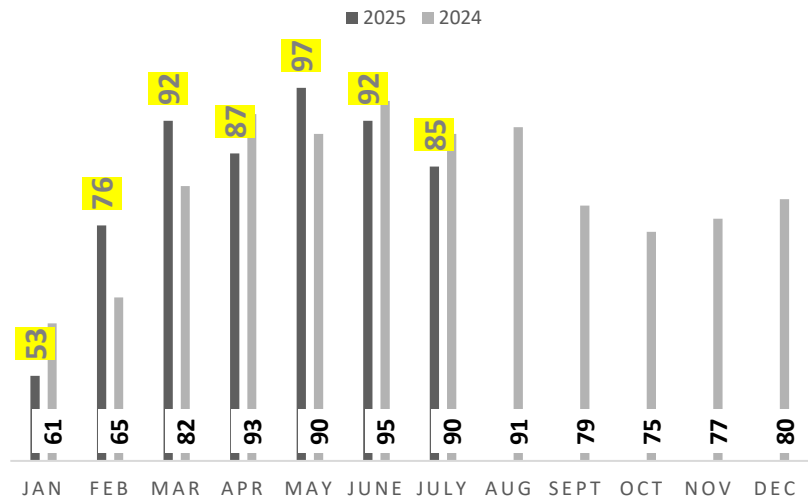


In July 2025 there were 145 new construction listings in Lafayette Parish. That is an **increase** of 45% from new construction listings in July of 2024 and an **increase** of 32% from new construction new listings in June 2025. Total for 2025 YTD is 732 versus 757 in 2024 which is a 3% **decrease**.

\*Any listing with a List date within the reported month range is considered a New Listing.

## Lafayette New Construction Closed Sales

In July 2025 there were 85 total new construction sales in Lafayette Parish. That is a 6% **decrease** from new construction units sold in July of 2024, and a **decrease** of 8% from new construction units sold in June 2025. Total for 2025 YTD is 582 versus 576 in 2024 which is a 1% **increase**. Average days on market in the month of July cannot be calculated due to changes in the MLS.



## Lafayette New Construction Dollar Volume

Dollar Volume for Lafayette New Construction cannot be calculated for the month of July due to changes in the MLS.

# Lafayette Parish New Construction Price Points – July 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	1	0	0.0
\$160,000-\$169,999	0	2	***
\$170,000-\$179,999	0	1	***
\$180,000-\$189,999	11	7	4.5
\$190,000-\$199,999	20	13	4.6
\$200,000-\$219,999	31	14	3.2
\$220,000-\$239,999	77	32	2.9
\$240,000-\$259,999	96	54	3.9
\$260,000-\$279,999	85	53	4.4
\$280,000-\$299,999	55	27	3.4
\$300,000-\$349,999	77	46	4.2
\$350,000-\$399,999	32	23	5.0
\$400,000-\$449,999	24	16	4.7
\$450,000-\$499,999	26	18	4.8
\$500,000-\$549,999	11	10	6.4
\$550,000-\$599,999	6	3	3.5
\$600,000-\$699,999	6	5	5.8
\$700,000-\$799,999	8	5	4.4
\$800,000-\$899,999	6	12	14.0
\$900,000-\$999,999	3	9	21.0
\$1,000,000 & over	5	20	28.0
	580	370	4.5

## \$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 1 actives

0 - month supply of inventory

## \$150,000 - \$299,999:

65% of all sales reported in this range

55% of all active listings

376 total sales vs 203 actives

3.78 - month supply of inventory

## \$300,000 and above:

35% of all sales reported in this range

45% of all active listings

204 total sales vs 167 actives

5.73 - month supply of inventory



## Lafayette Parish Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	2635	2789	6%
Closed Sales	1878	1966	5%
Days on Market	70	87	24%
Average Sales Price	\$288,610	\$296,156	3%

## Lafayette Parish Resale Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1884	2093	11%
Closed Sales	1292	1371	6%
Days on Market	52	72	37%
Average Sales Price	\$277,655	\$284,423	2%

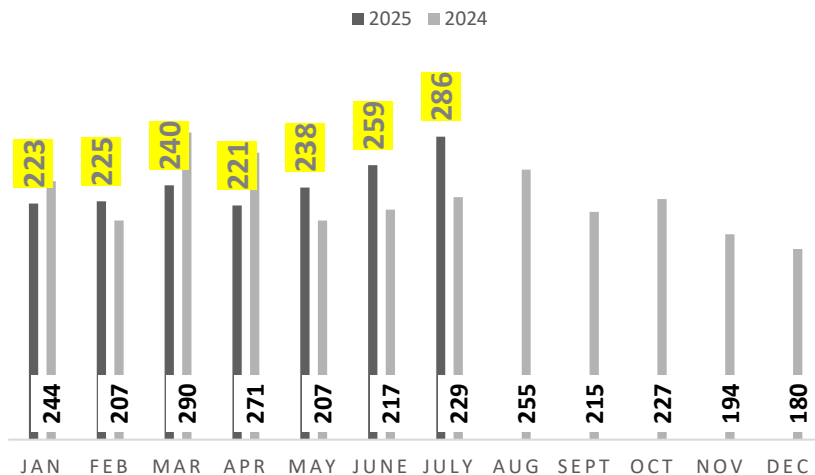
## Lafayette Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	757	732	-3%
Closed Sales	576	582	1%
Days on Market			
Average Sales Price			

# Out of Parish



## Out of Parish New Listings

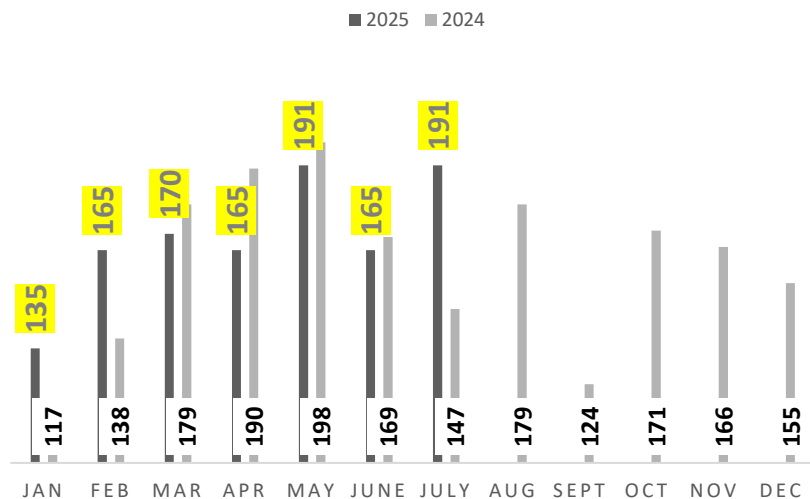


In July 2025 there were 286 Residential out of Parish new listings. That is an **increase** of 20% from new listings in July of 2024 and an **increase** of 9% from new listings in June 2025. Total for 2025 YTD is 1,692 versus 1,665 in 2024 which is a 2% **increase**.

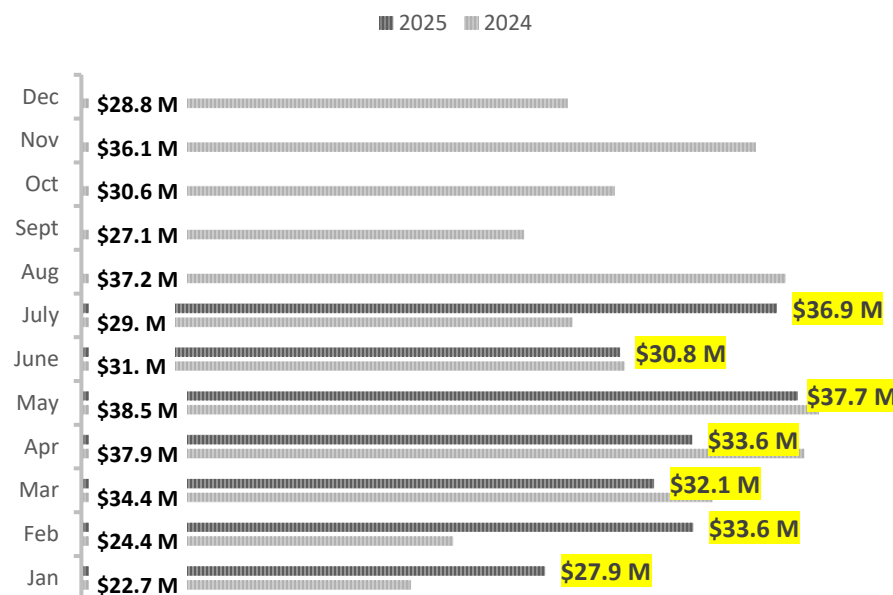
\* Any listing with a List date within the reported month range is considered a New Listing.

## Out of Parish Closed Sales

In July 2025 there were 191 total Residential out of Parish sales. That is a 23% **increase** from out of Parish units sold in July of 2024, and an **increase** of 14% from out of Parish units sold in June 2025. Total for 2025 YTD is 1,182 versus 1,138 in 2024 which is a 4% **increase**. Average days on market for out of Parish in the month of July was 79.



## Out of Parish Dollar Volume



In July 2025, the total Residential out of Parish closed volume was \$36,878,299. That is a 21% **increase** from July 2024, and an **increase** of 16% from June 2025. Total for 2025 YTD is \$232,669,804 versus \$217,898,939 in 2024 which is a 6% **increase**. Average Sales Price in July for out of Parish was \$193,090.

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	19	9	3.3
\$20,000-\$29,999	19	7	2.6
\$30,000-\$39,999	27	6	1.6
\$40,000-\$49,999	35	15	3.0
\$50,000-\$59,999	31	23	5.2
\$60,000-\$69,999	27	24	6.2
\$70,000-\$79,999	32	23	5.0
\$80,000-\$89,999	22	26	8.3
\$90,000-\$99,999	27	24	6.2
\$100,000-\$109,999	24	18	5.3
\$110,000-\$119,999	35	23	4.6
\$120,000-\$129,999	41	40	6.8
\$130,000-\$139,999	39	29	5.2
\$140,000-\$149,999	37	41	7.8
\$150,000-\$159,999	44	27	4.3
\$160,000-\$169,999	40	32	5.6
\$170,000-\$179,999	56	35	4.4
\$180,000-\$189,999	55	36	4.6
\$190,000-\$199,999	38	29	5.3
\$200,000-\$219,999	107	27	1.8
\$220,000-\$239,999	115	69	4.2
\$240,000-\$259,999	85	46	3.8
\$260,000-\$279,999	50	39	5.5
\$280,000-\$299,999	26	22	5.9
\$300,000-\$349,999	53	52	6.9
\$350,000-\$399,999	33	46	9.8
\$400,000-\$449,999	18	27	10.5
\$450,000-\$499,999	8	23	20.1
\$500,000-\$549,999	13	7	3.8
\$550,000-\$599,999	8	14	12.3
\$600,000-\$699,999	8	12	10.5
\$700,000-\$799,999	5	3	4.2
\$800,000-\$899,999	4	4	7.0
\$900,000-\$999,999	0	3	***
\$1,000,000 & over	1	15	105.0
	1182	876	5.2

## \$0 - \$149,999:

35% of all sales reported in this range

35% of all active listings

415 total sales vs 308 actives

5.20 - month supply of inventory

## \$150,000 - \$299,999:

52% of all sales reported in this range

41% of all active listings

616 total sales vs 382 actives

4.11 - month supply of inventory

## \$300,000 and above:

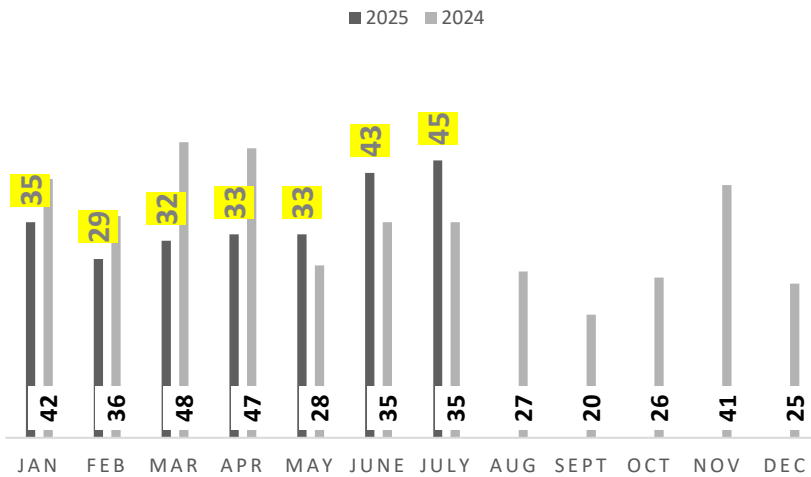
13% of all sales reported in this range

24% of all active listings

151 total sales vs 206 actives

9.55 - month supply of inventory

## Out of Parish New Construction New Listings

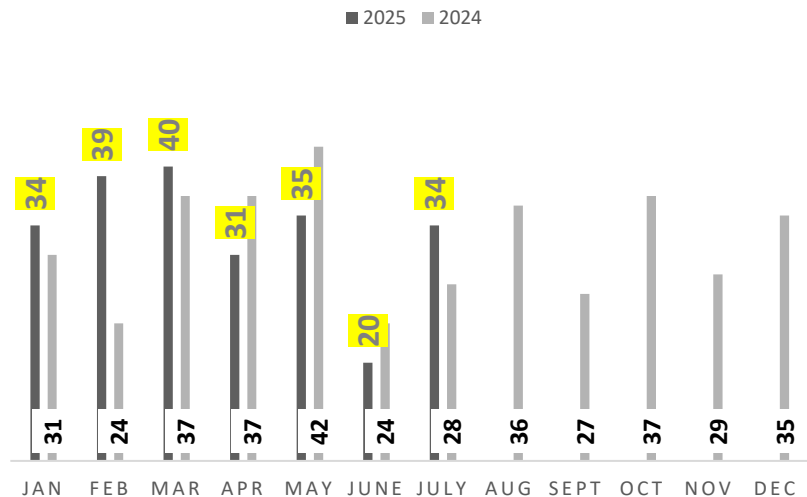


In July 2025 there were 45 Residential new construction out of Parish listings. That is an **increase** of 22% from new listings in July of 2024, an **increase** of 4% from new listings in June 2025. Total for 2025 YTD is 250 versus 271 in 2024 which is an 8% **decrease**.

\* Any listing with a List date within the reported month range is considered a New Listing.

## Out of Parish New Construction Closed Sales

In July 2025 there were 34 total Residential new construction out of Parish sales. That is an **increase** of 18% from units sold in July of 2024, and an **increase** of 41% from units sold in June 2025. Total for 2025 YTD is 233 versus 223 in 2024 which is a 4% **increase**. Average days on market in the month of July cannot be calculated due to changes in the MLS.



## Out of Parish New Construction Dollar Volume

Dollar Volume for Out of Parish New Construction cannot be calculated for the month of July due to changes in the MLS.

# Out of Parish New Construction Price Points – July 2025

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	1	***
\$140,000-\$149,999	0	1	***
\$150,000-\$159,999	2	0	0.0
\$160,000-\$169,999	1	1	7.0
\$170,000-\$179,999	5	1	1.4
\$180,000-\$189,999	6	3	3.5
\$190,000-\$199,999	10	5	3.5
\$200,000-\$219,999	46	4	0.6
\$220,000-\$239,999	70	36	3.6
\$240,000-\$259,999	44	24	3.8
\$260,000-\$279,999	14	15	7.5
\$280,000-\$299,999	5	5	7.0
\$300,000-\$349,999	12	13	7.6
\$350,000-\$399,999	7	4	4.0
\$400,000-\$449,999	1	1	7.0
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	1	0	0.0
\$550,000-\$599,999	1	1	7.0
\$600,000-\$699,999	2	0	0.0
\$700,000-\$799,999	1	0	0.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
<b>228</b>	<b>116</b>	<b>3.6</b>	

## \$0 - \$149,999:

0% of all sales reported in this range

1% of all active listings

0 total sales vs 2 actives

0.00 - month supply of inventory

## \$150,000 -\$299,999:

89% of all sales reported in this range

81% of all active listings

203 total sales vs 94 actives

3.24 - month supply of inventory

## \$300,000 and above:

11% of all sales reported in this range

17% of all active listings

25 total sales vs 20 actives

5.60 - month supply of inventory

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	1665	1692	2%
Closed Sales	1138	1182	4%
Days on Market	85	104	22%
Average Sales Price	\$191,475	\$196,844	3%

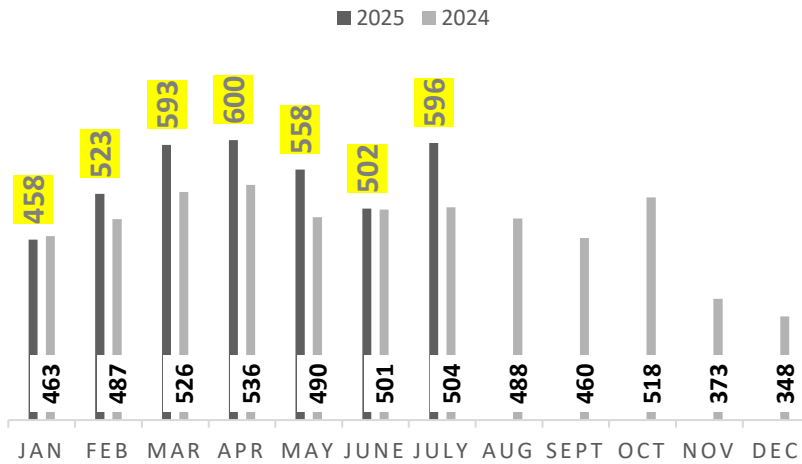
## Out of Parish New Construction Recap – 2025 vs 2024

	Year to Date		
	YTD-24	YTD-25	% Change
New Listings	271	250	-8%
Closed Sales	223	233	4%
Days on Market			
Average Sales Price			

# Predictions

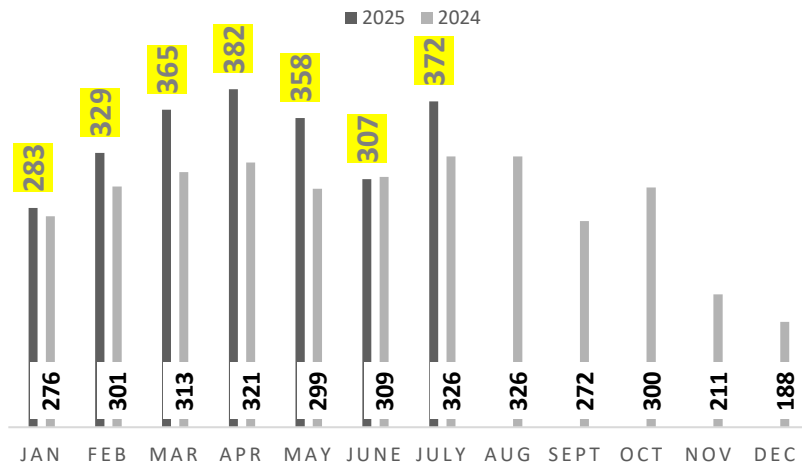






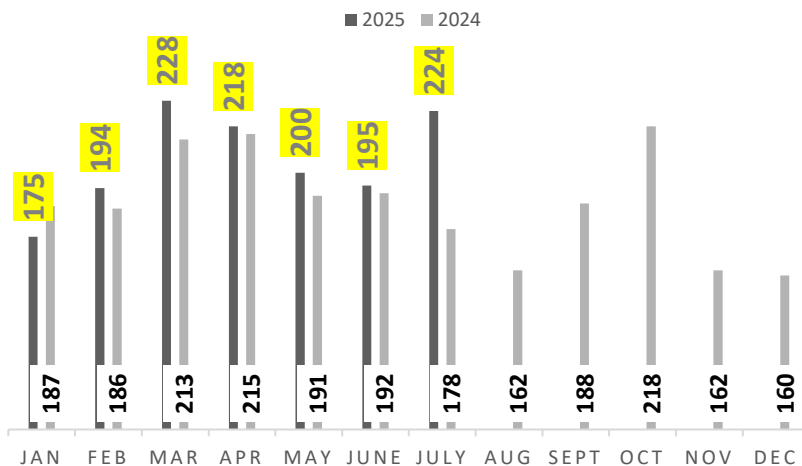
Pending sales across Acadiana are **up** 15% from July last year. Compared to June 2025 they are **up** by 16%.

## Lafayette Parish Pendingings



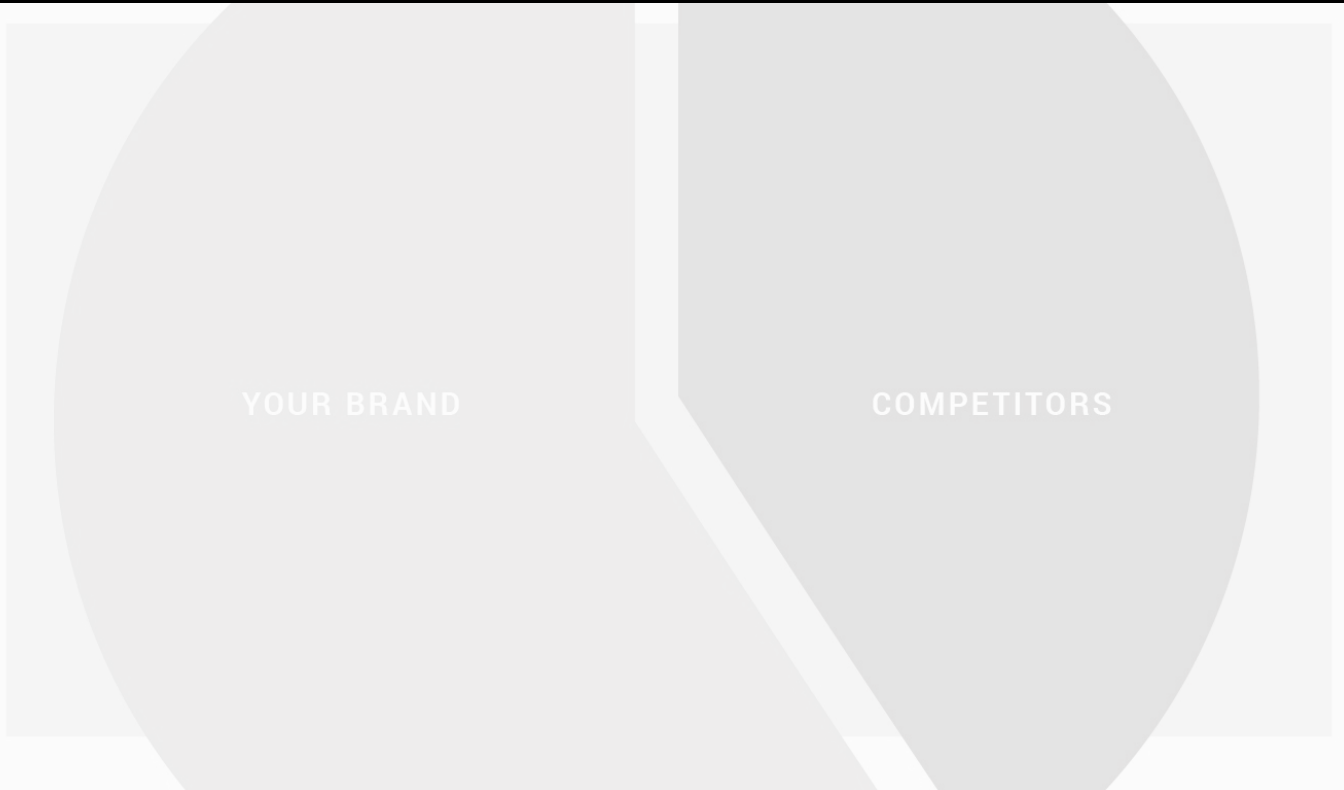
Pending sales in Lafayette Parish are **up** 12% from July last year. Compared to June 2025 they are **up** by 17%.

## Out of Parish Pendingings



Pending sales out of Parish are **up** 21% from July last year. Compared to June 2025 they are **up** by 13%.

# Market Penetration



## Top 10 Listing Companies in Acadiana – July 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	470.0	136,763,715	290,987	14.92	16.77
2	Compass (I000050)	362.5	122,105,096	336,842	11.50	14.97
3	EXP Realty, LLC (exprealty)	379.5	85,464,799	225,204	12.04	10.48
4	Keller Williams Realty Acadiana (I000906)	363.0	82,462,037	227,168	11.52	10.11
5	Keaty Real Estate Team (I000932)	182.5	49,575,949	271,649	5.79	6.08
6	Dwight Andrus Real Estate Agency, LLC (I001261)	37.0	15,081,469	407,607	1.17	1.85
7	McGeeScott Realty (I001196)	58.0	14,177,325	244,437	1.84	1.74
8	HUNCO Real Estate (I001141)	47.0	13,898,802	295,719	1.49	1.70
9	RE/MAX Acadiana (I000020)	48.0	11,034,650	229,889	1.52	1.35
10	NextHome Cutting Edge Realty (I001236)	48.5	10,828,700	223,272	1.54	1.33

## Top 10 Listing OR Selling Companies in Acadiana – July 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	888.0	254,823,770	286,964	14.09	15.62
2	Compass (I000050)	694.5	230,645,351	332,103	11.02	14.14
3	EXP Realty, LLC (exprealty)	964.5	221,517,172	229,670	15.30	13.58
4	Keller Williams Realty Acadiana (I000906)	805.0	188,839,129	234,583	12.77	11.57
5	Keaty Real Estate Team (I000932)	343.5	97,405,459	283,568	5.45	5.97
6	HUNCO Real Estate (I001141)	110.0	33,003,807	300,035	1.75	2.02
7	McGeeScott Realty (I001196)	107.0	26,738,478	249,892	1.70	1.64
8	Coldwell Banker Trahan Real Estate Group (I001281)	77.5	25,512,712	329,196	1.23	1.56
9	Dwight Andrus Real Estate Agency, LLC (I001261)	67.0	24,938,989	372,224	1.06	1.53
10	NextHome Cutting Edge Realty (I001236)	100.5	24,499,105	243,772	1.59	1.50

## Top 10 Listing Companies in Lafayette Parish – July 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	273.0	103,603,690	379,501	13.89	17.79
2	Real Broker, LLC (I001335)	305.0	98,064,421	321,523	15.51	16.84
3	EXP Realty, LLC (exprealty)	208.5	54,375,878	260,796	10.61	9.34
4	Keller Williams Realty Acadiana (I000906)	195.0	48,960,018	251,077	9.92	8.41
5	Keaty Real Estate Team (I000932)	118.0	34,197,700	289,811	6.00	5.87
6	Dwight Andrus Real Estate Agency, LLC (I001261)	32.0	13,606,569	425,205	1.63	2.34
7	HUNCO Real Estate (I001141)	34.0	10,644,602	313,077	1.73	1.83
8	Reliance Real Estate Group (I001039)	30.0	9,154,727	305,158	1.53	1.57
9	Coldwell Banker Trahan Real Estate Group (I001281)	30.5	9,012,400	295,489	1.55	1.55
10	D.R. Horton Realty of LA, LLC (I00100)	35.0	9,007,000	257,343	1.78	1.55

## Top 10 Listing OR Selling Companies in Lafayette Parish – July 2025

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Compass (I000050)	539.0	197,823,918	367,020	13.71	16.99
2	Real Broker, LLC (I001335)	570.0	186,907,223	327,907	14.50	16.05
3	EXP Realty, LLC (exprealty)	533.5	138,385,189	259,391	13.57	11.88
4	Keller Williams Realty Acadiana (I000906)	475.0	123,779,346	260,588	12.08	10.63
5	Keaty Real Estate Team (I000932)	246.0	73,909,570	300,445	6.26	6.35
6	HUNCO Real Estate (I001141)	83.0	25,592,952	308,349	2.11	2.20
7	Coldwell Banker Trahan Real Estate Group (I001281)	66.5	23,270,693	349,935	1.69	2.00
8	Dwight Andrus Real Estate Agency, LLC (I001261)	55.0	21,692,939	394,417	1.40	1.86
9	NextHome Cutting Edge Realty (I001236)	70.5	18,967,155	269,038	1.79	1.63
10	Dream Home Realty, LLC (I001181)	48.0	12,310,225	256,463	1.22	1.06